



> *DRIVING SUCCESSFUL ENERGY DEVELOPMENT*

IPD Latin America is an energy consulting and advisory firm specializing in the Mexican and Venezuelan oil, natural gas and power industries.

IPD works with international energy companies, financial institutions and governments. Through its core service, the EnergyNet, IPD provides the critical analysis and insight necessary to successfully navigate the complicated project development environments in two of Latin America's most essential energy epicenters.

IPD Consulting & Advisory

IPD's strong local presence and close government relations allow our well-informed and resourceful team to provide unparalleled insight into complex development issues. Our team of professionals has extensive industry background in finance, economics and policy.

The EnergyNet

IPD's EnergyNet is an exclusive, internet based consulting service that informs and encourages communication between decision makers in the private and public sectors.

IPD's highly interactive Mexican and Venezuelan EnergyNet services provide up-to-date knowledge-based resources:

- > Detailed Weekly Reports
- > Project Profiles
- > Financial Data & Resources
- > Energy Infrastructure Maps
- > Legislation & Regulation Updates
- > Publications
- > Industry PowerPoint Presentations
- > Key Contacts Database
- > Daily News Feed

IPD Comprehensive Solutions

IPD provides its clients with access to a complete set of information and analytical solutions including:

Business Protocol: IPD places value on relationship building and understanding cultural subtleties in Latin America. Pre-visit orientation briefs quickly acclimate foreign executives to the latest political, economic and industry developments prior to high-level meetings.

Institutional Relations: For clients with more advanced business development issues, IPD advises on strategies for more focused lobbying and institutional relations efforts.

Workshops: IPD offers a wide variety of half and full-day executive workshops, ranging from political and economic overviews to area-specific market analysis. All workshops are designed and tailored to each client's particular business requirements.

Market Studies: IPD leverages its strong local presence to undertake specialized market studies in the oil, natural gas and power sectors. Recent reports include: i) an executive summary report on LNG in Mexico; ii) PEMEX Financial Sustainability; iii) a gas storage study; iv) a Venezuelan country risk report; and v) a study of Mexico's PIDIREGAS government funding mechanism. **Quarterly and Annual Country Reports** are also available.

Financial Advisory: IPD undertakes select advisory assignments including asset identification/ brokerage and financial analysis.

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